DELFOI



Ouman is a group specializing in building automation and energy efficiency for properties, which, in the span of 30 years, has grown from a Finnish controller manufacturer into an international expert in the building automation industry. Ouman is the largest manufacturer of HVAC controls in Scandinavia, producing 1.2 million products annually. Ouman Estonia is a subsidiary of the group responsible for the majority of the group's production. When Ouman decided to take its production to a new level, the need for a modern production planning system arose. Ouman's choice was Delfoi Planner.

Aiming to increase production efficiency through a modern production control system

Efficient production planning is a crucial competitive advantage for today's manufacturing industry.

Traditional manual production planning methods are not only time-consuming but also prone to errors and inefficiencies. By automating and optimizing production planning and scheduling processes, a modern production planning solution can revolutionize production efficiency and promote growth.

"We had been planning to acquire a new production planning and scheduling solution for quite some time. It finally became relevant a couple of years ago when we updated the version of our ERP system. It was a good opportunity to simultaneously implement a modern production planning solution and improve our entire production planning process. We didn't set any specific percentage targets for production improvement or speed. Our primary goal was to make the previous manual planning process easy to use, automated, transparent, and efficient," says Rando Kubits, responsible for production at Ouman Estonia.

An absolute strength of Delfoi Planner is the system's ease of use

Intelligent production control for better quality, increased efficiency and flexibility

Delfoi Planner is a system that focuses on the management and optimization of production operations. It is a critical part of modern manufacturing, and its key benefits include real-time monitoring of production operations and the identification and elimination of production bottlenecks. Delfoi Planner provides information that helps production management make better decisions in the management of production operations and resources.

"An absolute strength of Delfoi Planner is the system's ease of use. In our production, we have around 100 people using the system every day, and on our requirement list was that everyone should be able to get to grips with the system quickly and easily" says **Rando Kubits**.



In an unstable market situation, the benefits of an intelligent system are highlighted

Delfoi Planner proved its worth during the global electronics component shortage. The severe imbalance between supply and demand caused serious issues in many companies, but Ouman was able to tackle them. The response time to solve problems was significantly reduced and allowed for efficient inventory and risk management. Despite the challenging conditions, Ouman's production was able to maintain efficiency and quality.

"The benefits of Delfoi Planner became evident during the international component crisis. Without it, we would have needed a large number of human resources to keep track of component quantities and availability. By providing real-time information on the status of production operations and material stocks, we were able to avoid major problems and guarantee the most critical deliveries," says **Rando Kubits**.

Implementation according to a proven process

Delfoi has a long history of numerous successful implementation projects both in Finland and abroad. Setting clear objectives, careful preparation, user training, and continuous support throughout the project have become Delfoi's unique process model, which is always tailored to the customer's needs and situation.

"And if we had any questions at any time, they were always answered within hours rather than days," says **Rando Kubits** and concludes:

"Ultimately, the new system was seamlessly implemented over a single weekend. It received a positive reception from all our users, both in production planning and on the factory floor. Delfoi Planner has met our expectations, and we have several improvement projects in place to extract even more value from it in the future."

